



Happy Spring, Everyone!

Everything outside is so beautiful. The tulips, daffodils and my azaleas are blooming already. If I could just keep the pollen off the car! But hey-- it's all part of Spring!

It is **NOMINATION** time. Linda Seguin, the nomination chair, has pulled a fine group of members together and they are ready to do their job. Find the **nomination form** in this newsletter and there will be some at the luncheon, too. As with any board, it is work, but we have **so much fun** and we are looking for YOU to be a part of it! So step up to the plate and fill out that form.

We have an awesome **AUCTION ITEM** this month so bring **\$\$\$\$** to bid on it. You won't want to pass this up. **Can anyone say, "Wintergreen"?** Remember, all the money raised from the auctions goes to the scholarships that we present in May to young ladies in the surrounding school districts. Thanks to your support during this past year, we will be adding two more school system scholarships.

OUR SINCERE THANKS to **Gerri Gallagher, Projects Coordinator**, for arranging the trip to the Mystery Dinner Theatre. The play was Murder by Disco there were 42 in attendance and I laughed until I thought my polyester pants would split. Check out the pictures in this newsletter. If we are able to arrange tickets for next year you'll want to sign up because you really missed a good time.

This is an exciting time to be a member of NEW, and there is a lot going on. You won't want to miss any of it. So keep reading those newsletters and check out our **new and improved website**. I look forward to seeing you at the luncheon on April 5.

Margaret Hill

President, Network of Enterprising Women



Joyous Spring!



THIS MONTH'S AUCTION ITEM: APRIL 5 LUNCHEON Two Nights at a Wintergreen Private Condominium Generously donated by Debbie Stocks, Your Benefits Partner, LLC.

Whether you are a skier, snowboarder, golfer, tennis player, hiker, or cyclist, or perhaps you merely enjoy reading a good book by a warm fire, a Wintergreen getaway is just what you need. At nearly 4000 feet astride the Blue Ridge Mountains, adjacent to the Appalachian Trail and Blue Ridge Parkway, Wintergreen has become a four-season resort that will provide a natural backdrop for whatever you like to do. And what better way to enjoy all that Wintergreen has to offer than a stay at a luxury, **two bedroom** condominium with a view that can only be described as "breathtaking?"

Our family had stayed at Wintergreen before, both in the summer and winter seasons, and had enjoyed each stay enormously. When it came time to look for a vacation home, we naturally focused on Wintergreen. We hoped to acquire one of the newest condos on the mountain, but our highest priority was to be located on the ridgeline where the views are best. With a great deal of luck, we were able to find a place that met all of our expectations, and we would like to share it with you.

Our two bedroom unit was totally repainted, redecorated, and re-carpeted in late 2004. The master suite features a king-size bed, with its own door onto the deck. The views are gorgeous, to the east primarily, but you can also see westward into the Shenandoah Valley. The master bath has a double vanity, Jacuzzi tub, walk-in shower, and walk-in closet. The second bedroom has a queen-size bed, a closet, and is adjacent to the second bath, which contains a full tub/shower.

The living room is large and airy, and has a fireplace (with all the free firewood you can use), a home theatre system with 35 inch cable TV, the ability to play DVDs, CDs, VCR tapes, and your iPod, (we have over 50 movies, for kids and adults, but be sure to bring some of your favorites), a Nintendo 64 game, a leather sleeper sofa (full-size bed), and two side chairs. The living room has a door opening to the deck, which has a table for dining in the warmer months and a grill for outdoor cooking.

Our condominium is No Smoking, No Pets for everyone's enjoyment.

WiFi DSL hi-speed internet connection, too!

Got you drooling? Come to the NEW Luncheon this Thursday and bid on this fabulous experience!

Check out more details at: <http://www.vrbo.com/51147>

LIKE THAT AUCTION ITEM ON THE PREVIOUS PAGE?

YES?

You, too, can donate an item to be auctioned off at each N.E.W. luncheon.

WE NEED DONATIONS FOR MAY THROUGH DECEMBER.

All proceeds go toward scholarship funds for young women in our area.

Please contact Monica Smith TODAY to offer an item or service, or to find out more information.

Contact Monica:

lilyscloset@earthlink.net
or 303-7772

APRIL BIRTHDAYS!

Janet Kay 4/05

Genne M. Johnston 4/08

Donna Leone 4/17

Joann Baker 4/17

Marie Beach 4/18

Becky Huber 4/21

Terry Sherman 4/25

Linda Seguin 4/29

"Coaching caused me to explore and consider different avenues that I have never thought of before."

"Coaching is refreshing. I feel more positive about my life after talking to you."

"Thanks so much for all the time, energy and insight you've given me."

These testimonials are real words from real clients. Please call me and find out for yourself how coaching can improve your outlook on life.

"Avancer" means "to move forward" in French. To move your life forward, contact Alix Miller at 804-323-8006 or email akmiller@cavtel.net. All inquiries are confidential.





MEMBER SPOTLIGHT **Debbie Bowie, *Simply Organized***

www.sOrganized.net debbie@sorganized.net 804.730.4991

Please tell us the name and nature of your business:

Simply Organized is the name of my business. I am a feng shui practitioner and professional organizer. I help people transform their lives and reach their goals by clearing clutter, organizing their space and arranging their space to enhance their lives. I serve both residential and business clients.

What drew you to this kind of work? My husband showed me an article about a professional organizer and said, "Debbie, this sounds like you." Organizing has always come naturally to me. Friends tell me I have an "organizer gene". I love getting things done and creating order. When I am stressed, I organize. I also love helping people solve problems and helping them empower themselves. So, professional organizing was a good fit for me. I also have a bit of the artist in me. I have an M.A. in Art History and have enjoyed arranging my own living environment for maximum comfort and beauty since I was old enough to arrange my own bedroom. Feng shui is all about creating spaces that are comfortable. When I learned that it is also a powerful way to facilitate change in your life, I was hooked. The first step in feng shui is to clear clutter and get organized. So, professional organizing and feng shui work well together. It's great fun to help people while doing what I love!

What is the biggest challenge for you? The biggest challenge is to manage my own energy so I don't burn out. My work can be very intense. I work with clients in two hour blocks. During those two hours I am "on" the whole time, problem-solving, coaching, teaching, reading client behavior, handling a whole host of client emotions. It's gratifying work to do, but it does take a lot of energy. And, because I believe that some of the most powerful work happens when stuff gets moved, the work can also be physically taxing.

Give us a tip or two that has helped you in your work.

Be reliable. Be someone that clients can count on to do what you say you will do. Return phone calls promptly. Show up on time. All that tells prospects and clients that they matter. I have a faithful following of regular clients because they can count on me to be consistent in my behavior—my energy, my effort, and my commitment to helping them. I think it is also very important to be authentic—be real, be your true self. That is the foundation for trust. And, people want to work with people they trust.

Let us know a little bit more about you: I am married to Bob, a psychotherapist who is currently employed in Emergency Services at Henrico Mental Health. We have been married for 16 years. We have three furry children: Doc, a Chow-Golden Retriever mix, Jake, a Terrier mix, and Tigger, the regal cat. My passions are dogs, feng shui, and learning about alternative and natural health remedies. I love to learn in those areas and enjoy reading and talking to others about my passions. I enjoy simple gardening and doing feng shui in my own home. I view my home as a palette on which I can paint the life I want. I think that I'll be doing more volunteer work in the future with animal rescue groups, specifically learning about and doing dog temperament testing. I want to help more dogs get placed in just the right home for them! I believe dogs are angels among us and we all need the kind of love they have to offer.

Please tell us something that no one else knows about you.

That's a hard one because I am quite open, especially with the people closest to me. I have true secrets. I have worked hard to get out any of those that plague me. Most people don't know that I kissed my first boyfriend, Bobby Green, when I was six years old when I was living in the Azores, an island off of Portugal. I have a feeling it was my idea!

Welcome to our newest N.E.W. members!

Janet Deshazo of Accounting Success, Inc. • **Nancy Valenza**

Dot McCool of The Village Bank • **Christel Milak-Parker** of College Connections

Alfreda Page-Garner of Send Out Cards • **Mayann Moulton** of M.D. Financial

K. C. Lin of Atir Natural Nail Care Clinic

“MEN’S
MINDS
ARE RAISED
TO THE
LEVEL OF
THE
WOMEN
WITH
WHOM
THEY
ASSOCIATE.”

ALEXANDRE
DUMAS

Buying, building, or refinancing
a home? I can put together the
right mortgage for you.




CONTACT:

Pat Avery, Loan Officer
804.281.3710

patricia.avery@suntrust.com



 Equal Housing Lender. SunTrust Mortgage, Inc., 901 Semmes Avenue, Richmond, VA 23224 is licensed by the Department of Corporations under the California Residential Mortgage Lending Act; is an Illinois Residential Mortgage Licensee; is a Lender in Massachusetts, having Mortgage Lender license #s ML1216, ML0133, ML1432, ML1914, ML1913, ML1815, ML2411, ML1214, ML2442, ML2491, and ML2538; is licensed by the New Hampshire Banking Department; is licensed by the New Jersey Department of Banking and Insurance, toll free 1.888.994.7864; is a licensed lender in Rhode Island; is doing business in Arizona as Crestar Mortgage, 7250 N. 16th Street, Suite 100, Phoenix, AZ 85020; and is doing business in New York at 145 Pinelawn Road, Suite 330, Melville, NY 11747. ©2006 SunTrust Banks, Inc. All rights reserved. SunTrust and *Seeing beyond money* are federally registered service marks of SunTrust Banks, Inc. stm 41104-06

Featured Vignette in
Richmond Home Interiors Showcase
April 21-22



We are a full service design company specializing in helping you create and define your style. Everyone wants to add individuality in their home. We bring years of experience in developing design that reflects *your* ideal home. It is truly all about YOU.

Let's get to work this Spring on your home with color, upholstery, window treatments, flooring or an addition and....

Bring your style to Life !

Designer- Suzanne Davis
Allied ASID, CAPS, WCAA, IFDA
www.idesigninteriors.com
804-379-3641

*The only designer in the Metro-Richmond area
Certified for Aging-In-Place*



Shirley Wagner, REALTOR

- Offering World Class Customer Service
- Free Virtual Tours for all Listings
- Free Market Analysis
- Mortgage Pre-approval with onsite Lender
- ERA Seller Security Program—Home Purchase, Equity Advance Program
- Internet presence for all listings on 6 Sites•

Inventory is great; rates are good, so.....



“Let's go shopping!”

Cell: 804-387-7638

Office: 804-747-7653

Visit www.ShirleyWagner.com



Get Ready for Spring & Summer!

Vacations, Parties, Weddings?
Be Ready for all your summer activities
with Weekenders!

Go anywhere with an easy-to-wear,
easy-to-pair and easy-to-care-for wardrobe
that gracefully takes you near and far.
The possibilities are endless!

Call Marsha Preston of Weekenders 559-1113
to see all the Spring fashions and to learn how you can get
your clothes for free!

April Special

Work out free during April!

60 Days and Counting until Swimsuit Season!

Now Featuring Zumba!

Open 6 AM Weekdays

- *Boot Camp*
- *Pilates*
- *Bridal Boot Camp – includes moms!*
- *Zumba*



3466 Lauderdale Drive • Shoppes at Wellesley • 804-364-5115 • lwerichmond@verizon.net

www.ladiesworkoutexpress.com/3466lauderdaledrive

Expires April 30, 2007. First time visitors only. Cannot be combined with other offers.

.....**When you bring this filled out form to the luncheon on Thursday, April 5, you'll have a chance to win \$25.00!**

Network of Enterprising Women

Please print this form, fill it out, and bring to the luncheon on Thursday, April 5!

We're looking at future fundraiser events and would like your input. Please select your topics of interest, using a 1-12 scale (1 is your favorite topic---10 is your least favorite):

_____	How and Why to Develop a Business Plan
_____	Financing
_____	To Incorporate or not
_____	Accounting and Benefits
_____	Naming Your Business, Advertising and Marketing
_____	Location and Interior Design
_____	Dress for Success
_____	Paper Management – Staying Organized
_____	Motivation
_____	Overcoming Obstacles
_____	Dealing with Stress
_____	Marketing Yourself

Other topics you would be interested in:

Please share with us where your interests are:

Reason you joined N.E.W.:

Would you invest a day towards a seminar on how to improve your business and professional persona?

Yes _____

No _____

How much would you be willing to spend ? _____

Who would you like to hear as a keynote speaker? _____

NEW Member less than 3 years _____

NEW Member more than 3 years _____

Divine Diva's Workshop

Saturday April 14, 2007 10 am - 4 pm

The Divine Diva's Workshop will teach the Weight Wary Woman to rediscover their passion, joy, and preciousness while learning and using simple tools to release excess weight and self judgment. Achieve your highest potential through play, movement, laughter, tears, sharing, caring, and education.

Reveal and live everyday, in your truth, regardless of your size, as a Divine Diva.

- Easy to Learn, simple, everyday techniques that provide emotional freedom from food and weight issue
- Release the guilt and shame you feel about your self and body
- Let go of negative attitudes, old patterns, and beliefs that create overeating episodes.
- Rediscover and honor your body regardless of its size
- Uncover core issues to your eating patterns
- No drugs, specific diets, weigh-ins, forbidden or magical foods to purchase.
- Self-Discovery through fun, play, dance, laughter, sharing, tears, and caring.
- Celebrate the precious being that you are regardless of your body size.
- Learn methods to love and care for your mind and body through self acceptance.

Workshop Fee: \$99.00 includes a light lunch
Bluefield College 9211 Arboretum Parkway
Suite 400 Richmond, VA 23236

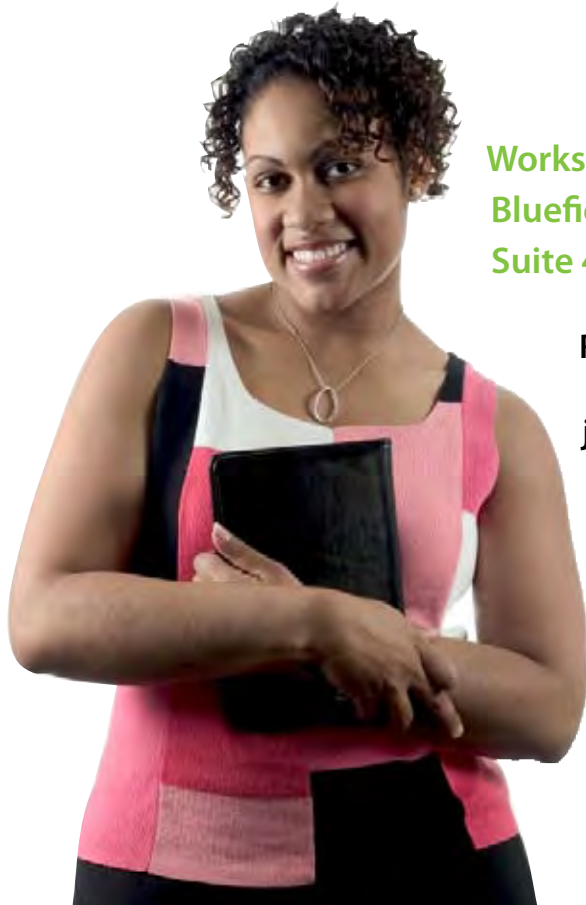
Register now and receive
a *free* Hypnosis CD recorded
just for Divine Diva's valued at \$20.00

Reservations required
www.break-through.org/reservations.
or call

Vickie Griffith 804-677-1174

Seating limited to 10.

Join us!!





Board Member Nomination Form

Elections for 2007-2008

It is time to begin thinking about nominees for the 2007-2008 N.E.W. Board. If you are interested in serving on the Board, please complete this nomination form and mail to Nomination Chair, P.O. Box 8584 Richmond VA 23226 by April 27, 2007.

Name: _____

Address: _____

Phone: _____ e-mail: _____

Years of membership in N.E.W. _____

Occupation/Business: _____

Present or Past Offices Held in N.E.W. _____

I am interested in any of the following Board Positions with N.E.W.
(A full job description is available upon request to the President.)

_____ **President:** (presides over luncheons and board meetings)

_____ **Vice President:** (supports President in projects and committees throughout the year; presides over monthly auction)

_____ **Treasurer:** (collects money at monthly luncheons; prepares bank deposits; pays bills and reconciles bank statements)

_____ **Executive Secretary:** (prepares monthly newsletter & other communication; updates website)

_____ **Recording Secretary:** (takes minutes at Board meetings; maintains Minute Book & N.E.W. scrapbook)

_____ **Membership Chair:** (handles original membership documents and membership applications for new members; welcomes and introduces new members at monthly luncheons)

_____ **Activities/Projects:** (develops new ideas for N.E.W. activities and community projects and also handles our Woman 2 Woman event)

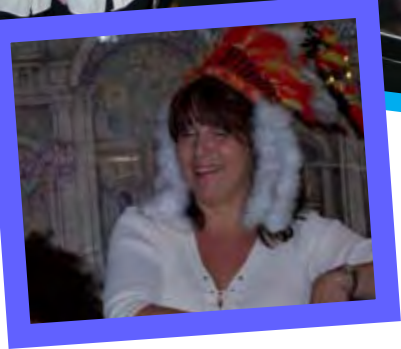
_____ **Database Manager:** (handles data entry of new members' information and manages database; compiles Membership Directory oversees luncheon registration)

_____ **Other** _____

***Board Member responsibilities include attending monthly luncheons and all Board meetings; supporting the activities and efforts of N.E.W.*

_____ I am willing to co-chair a committee

_____ I am willing to serve on any of the following committees: Nominating, Projects, Scholarship, adhoc.



A few treasured photos from the Mystery Dinner Playhouse on March 22. And a Special Thanks to Gerri Gallagher for masterminding this super successful event!





Networking Contest Form

Contest Dates:
February 1 to July 31, 2007

CONTEST GOALS & RULES: The goal of this contest is to see who can utilize the goods and services of your fellow N.E.W. members the most in the time period listed above.

Each N.E.W. member participating in the contest must furnish the following information on the entry form: Your name and phone number, the name of the N.E.W. member with whom you are doing business and her phone number. You also must have the **member's signature** on the form in the space provided. This form may mailed to Marsha Preston (Membership Chair) at P.O. Box 343, Mechanicsville, VA. 23111 or turn it in at the luncheon on August 2nd, 2007. *Make copies if you need additional forms.*

THE PRIZES: The first place winner will be a N.E.W. member who has done the most business with other N.E.W. members and will receive a free N.E.W. 2008 membership. The second place winner will receive a one-half price N.E.W. 2008 membership and the third place winner will receive a free N.E.W. luncheon.

N.E.W. Member's Name: _____

 Phone: _____
 Business service used: _____

 Date: _____
 Furnished by N.E.W. member: _____

 Phone: _____

 Service provider signature: _____

N.E.W. Member's Name: _____

 Phone: _____
 Business service used: _____

 Date: _____
 Furnished by N.E.W. member: _____

 Phone: _____

 Service provider signature: _____

N.E.W. Member's Name: _____

 Phone: _____
 Business service used: _____

 Date: _____
 Furnished by N.E.W. member: _____

 Phone: _____

 Service provider signature: _____

N.E.W. Member's Name: _____

 Phone: _____
 Business service used: _____

 Date: _____
 Furnished by N.E.W. member: _____

 Phone: _____

 Service provider signature: _____

COPY THIS FORM TO CREATE ADDITIONAL LISTINGS.



If your success is not on your own terms, if it looks good to the world but does not feel good in your heart, it is not success at all. –ANNA QUINDLEN

Executives & Professionals

\$40K to \$250K

Ready to move forward?

Underpaid? Unemployed? Wrong career?

Demand always exists for people with superior skills. But today the market for highly-paid technical, professional and management positions is fiercely competitive. If you have come to the realization that it is the people with an edge that win, we can help you. If you're ready for a better position and have a minimum of five years' experience contact us today. Our firm has been effective in helping the following:

- Senior Executives
- Mid Management
- Technical/Mfg
- Finance/Accounting
- Sales/Marketing
- Attorneys
- Healthcare Prof.
- Human Resources
- Administrators
- Military

E-mail: info@cmvacareers.com

T: (804) 282-6466 F: (804) 282-6673

www.cmvacareers.com

1800 Bayberry Ct, Suite 102, Richmond, VA 23226



**CAREER MANAGEMENT
OF VIRGINIA**

PASSION • PERFORMANCE • INTEGRITY

Contact Susie Whitehouse if you're ready to move towards a better position– or even a new career!

282-6466

Thanks to Shirley Burke for the following information about the VDBA:

The Latest Edition of INSIDE VIRGINIA from the Virginia Department of Business Assistance is now available in PDF-Adobe format. Copy and paste this into your browser window: <http://www.dba.virginia.gov/mediacenter/files/INSIDE%20VA%20SPRING%2020071.PDF>

Featured articles include:

- *An article from Governor Tim Kaine
- *VDBA Director's Corner
- *VDBA Announces STAR\$ Mentor Program
- *VDBA Offers "Webinars"
- *VSBFA Lowers Rates, Lengthens Terms
- *Increased Funding for VCAP
- *Ask VBIC
- *VEDP Recognizes VDBA's Frank Strickler
- *VDBA Announces New Team Member
- *Event Calendars

Mark your calendar for

**Business Appreciation Week
May 13-19, 2007**




From Diana Donald and Pam Scrima of

TWO SISTERS PAINTING

**Refresh your home
with the new colors of
Spring! It's amazing
what a coat of paint can
do! Call us today!**

Call dianadonald1809@comcast.net

 503-0515

Take time out...
...for you

